

Gallagher
Sharp^{LLP}

Trucking Consulting and Oversight Counsel



Trucking Defense Group

STRATEGIC PLANNING

Working alongside your defense team, we'll conduct a "30,000 foot" review, SWOT analysis, and discuss our objective recommendations, based upon our collective and individual experience in catastrophic and other large trucking claims and litigation.

Early resolution is preferred to reduce loss adjustment expense (LAE) so that claims and lawsuits are resolved at the most attractive figure for you.

We also understand the importance of making sure the plaintiff's bar knows your company will take a case to trial. We provide expert guidance on cases best suited for trial by analyzing the venue, judge, opposing counsel, liability landscape, damages, and potential for an unreasonable verdict.



DISCOVERY PREPARATION AND CONSISTENCY

Large companies are often confronted with inconsistent discovery responses, which can be uncomfortable and costly in depositions, as well as submissions to the court.

We work with your legal team to review discovery, prepare suggested responses and objections, and rely upon local counsel to supplement those responses with their own input consistent with local practice.

We carefully analyze plaintiff discovery documentation and expert reports for causation and other issues, as well as injury severity and quality of plaintiff experts. We are also able to suggest defense experts who specialize in a number of fields.

WITNESS TRAINING AND DEPOSITION GUIDANCE

Deposition testimony is forever, and as the saying goes **“you can’t un-ring a bell”**.

Our team has collectively tried over 150 cases, including dangerous trucking matters, and we know how critical proper deposition training and preparation is.

We have presented nationally on our intense education, preparation, and training program for corporate (Rule 30(b)(6)) and driver witnesses. We’ve developed proven protocols for education and mock cross-examination, including significant training on identifying and beating the Reptile (A.K.A. “The Edge”).

ANALYSIS AND RESEARCH

We specialize in staying at the forefront of verdicts, settlements, and other litigation trends across the country in trucking, broker, cargo, and other aspects of the transportation industry.

Our team regularly monitors statistics and trends that may impact your case value or resolution strategy.

We are especially well-versed in the “The Dirty Five” aggravating factors in trucking litigation. Our experience tells us that these factors are the most common avenues of attack against trucking companies, particularly when The Reptile (A.K.A. “The Edge”) is used.

The Dirty Five:

- **Fatigue**
- **Drugs and Alcohol**
- **Distracted Driving**
- **Maintenance**
- **Hiring, Training, and Regulatory Compliance**



REGULATORY COMPLIANCE, OPERATIONAL, AND CONTRACT CONSULTING

Our Trucking team members are known as National experts regarding the FMCSRs, how they apply to motor carriers, and the pitfalls inherent in such a highly regulated industry.

We can help with spotting regulatory risks as well as post-accident arguments that you were out of compliance. And we'll help emphasize your attention to safety and compliance.

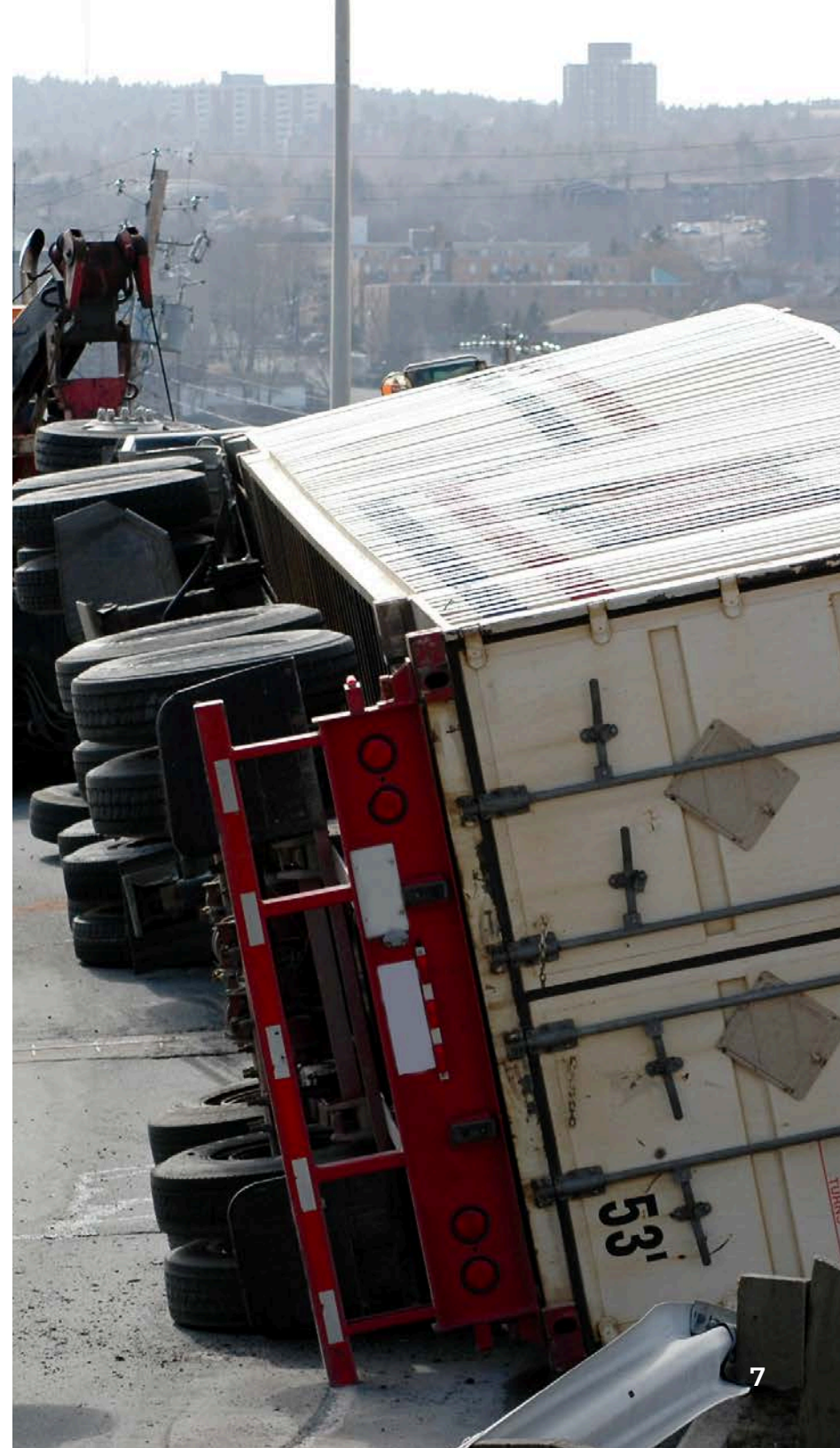
We often help motor carriers write driver, safety, and other handbooks to achieve their objective while minimizing attacks during depositions and trial. We can also review and provide input on shipper-carrier, owner-operator, broker-carrier, and other contracts.



RAPID RESPONSE

Every Minute Counts

Obtaining important information immediately after a serious truck accident is critical. After major truck accidents, our “Rapid Response” services are immediately activated, dispatching independent adjusters, accident reconstructionists, and other investigative services to gather crucial information on-site in order to minimize your legal risks.



WE WILL HAVE YOU COVERED FOR DECADES TO COME.

We provide expert analysis and strategies for your most complex cases through objective assessments of liability, and thoughtful recommendations to resolve cases favorably for your organization.



Joe Pappalardo, Of Counsel
Cleveland Office



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Cleveland Office



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Columbus Office

EXPERIENCED GUIDANCE & TRUSTED ADVISORS

When it comes to your business,
surprises are **never** a good thing.

For over 100 years we've protected our clients with proactive, vigorous defense strategies, transparent communication, and top-notch service.

Cleveland | Columbus | Detroit | Toledo



Solutions, Not Surprises®

We offer clarity and counsel, not confusion. Our open communication keeps you in the know every step of the way.

We Make It Our Business to Know Your Business

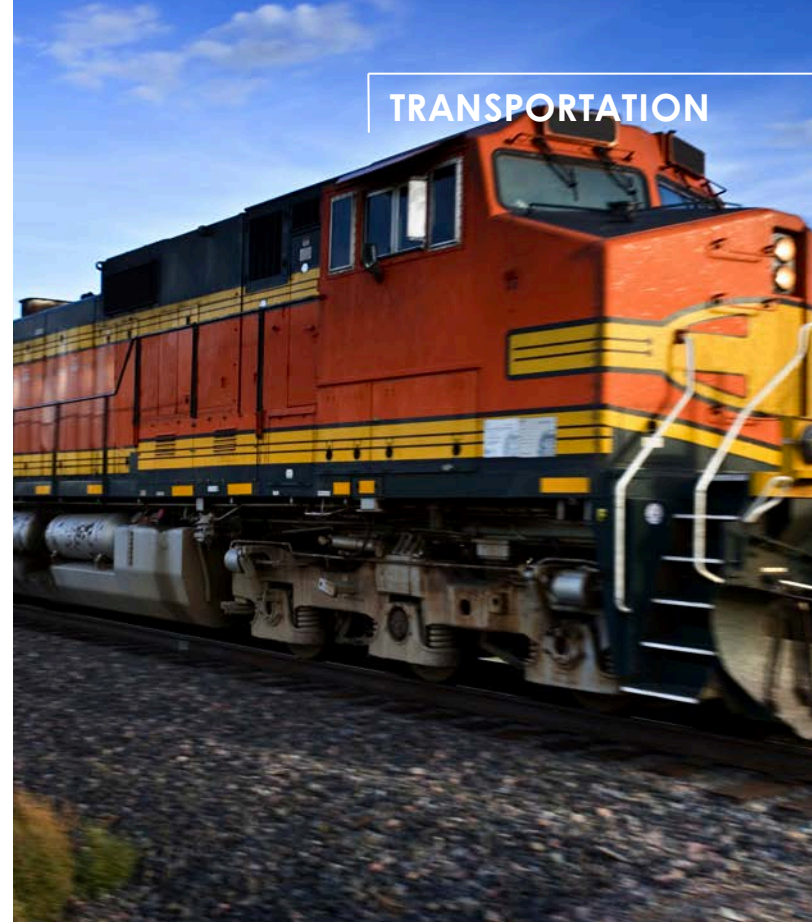
We take the time to learn about all aspects of your business which are germane to claims and lawsuits.

Your Problem Becomes Our Problem

Giving you peace of mind is at the core of what we do. We are resolute defenders who will work tirelessly to protect your business, and your people.

TRANSPORTATION SERVICES AND SUBGROUPS

- Trucking, Bus, Motorcoach, and Rideshare
- Broker Liability, Carmack Amendment/Cargo Claims, Transportation Contracts
- Admiralty and Maritime, Boating, Passenger Vessels, and Cruise Lines
- Railroad
- Aviation



claimsXchange



Trucking Defense
TDAC
Advocacy Council

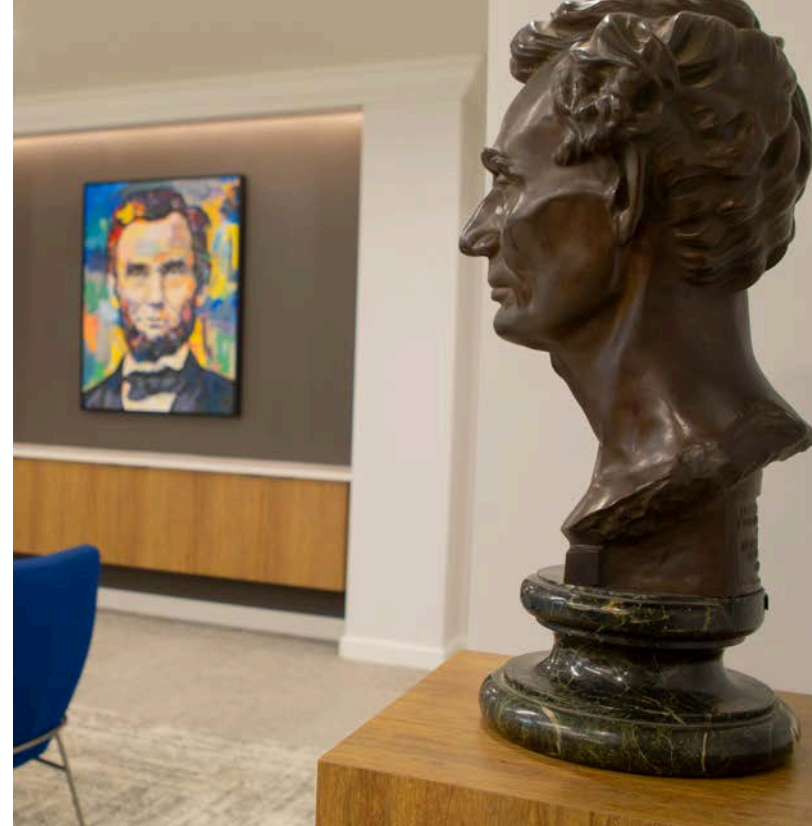
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Over 100 Years of Leadership & Excellence

PRACTICE GROUPS

- Appellate
- Business & Employment
- General Litigation
- Product Liability
- Insurance
- Professional Liability
- Transportation

Gallagher Sharp attorneys are frequent speakers, authors, and leaders in industry and defense associations nationwide.





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